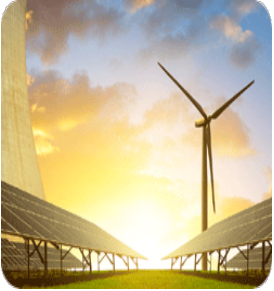


OLUBUSAYO AINA

Member, EEC Renewable Energy Institute, United Kingdom.

Member, Australian Photovoltaic Institute (APVI), Australia.



PROFILE

An experienced Professional with over 15 years of progressive experience of serving customers and clients. Key areas of expertise include: Solar PV, Wind Power, Energy Audit, Energy Efficiency in Buildings, Data Analytics, Renewable Energy Management and Finance, Carbon Accounting, Retail planning, Retail Segments, Marketing Management, Product Design & Development, Communication, Retail Banking, Business Process Management, Reconciliation, Financial Reporting, Portfolio Risk, Customer Life Cycle, Management, System Reporting, Customer Engagement, Risk Management & Control, Proposition Development, Policy Implementation, International Private Banking, Investment Banking, Relationship Management, Financial Planning, Credit Risk Analysis and Business Development.

A strong motivator and team player with effective leadership, communication, decision making, problem solving and a results-driven attitude.

Extensive experience in managing multidisciplinary teams on projects worldwide, covering technical advisory work, feasibility studies and due diligence.

Proven track record in delivering professional services on time and within budget.

Produced sustainable design of energy strategies and sustainability frameworks.

INTERESTS

Renewable Energy, Solar PV, Energy Efficiency Assessments & Audits, Wind Power, Carbon Accounting, Project Design, Project Supervision, Evaluation, Process Review, Project Monitoring, Analytics, Technical Audit & Advisory, Energy Economics, Project Risk, Life Cycle Assessment, Project Finance and Sustainable Design, Negotiation, Financial Analysis, Project Management, Business Writing, Cross-sell Optimization, Presentations, Communication, Data Analytics, Retail Business, Customer Segmentation, B2B, Sales, Customer Analysis, Presentation and Reporting, Creativity, Customer-Oriented, Quality Control, People Management, Profitability, Administration, Team Building and Conflicts Management

CORE DUTIES AND RESPONSIBILITIES

Energy Efficiency and Sustainability Services

- Energy Auditing
- Energy Assessment
- Energy Savings Calculations
- Advisory Services
- Reviews and Recommendations
- CSR Policy Framework Design and Formulation
- Government Advocacy
- Project Evaluation
- Training and Facilitation

Renewable Energy Solutions Services

- Feasibility studies for project development
- Environmental survey and considerations
- Site Identification and Assessments
- Site Measurements
- Planning Support
- Project Design
- Financial Modelling
- Financial Planning
- Energy Yield Estimations
- HSE Management
- Construction Management Support
- Project Site Maintenance and Management
- Training

Other Project Management duties

Prepared concept notes and detailed feasibility and carbon accounting reports. *Assisted with the negotiation of Energy Performance Contracts (EPCs). *Carried out Cost Benefit Analysis (CBA) for projects on behalf of stakeholders. *Assisted with the drafting of Power Purchase Agreements (PPAs). *Estimated Return on Investments (ROIs) on assigned portfolios. *Provided analysis on Net Present Values (NPVs), Internal rate of Return (IRRs), and the Levelized Cost of Energy (LCOEs) for project assignments. *Provided lifecycle assessments for projects. *Coordinated and administered Special Purpose Vehicles (SPVs) for project assignments. *Monitored OPEX and CAPEX performance for projects. *Participated in contract negotiations with Energy Service Companies (ESCOs)

* Performed periodic system evaluations. * Prepared Project reports. *Carried out work orders and prepared Project Proposals. *Provided support to research teams. *Evaluated previously installed solar systems to test performance. *Worked on Solar Projects for residential and commercial clients. *Confirmed compliance with safety regulations. *Took careful measurements to determine Solar requirements. *Assisted with the development and implementation of Solar system designs. *Assisted Solar PV design optimization for cost reduction and performance improvement.

PROFESSIONAL EXPERIENCE

Latoyavita – Head, Renewable Energy Consulting
Aug 2020-Till Date

Union Bank of Nigeria – Relationship Manager
Aug 2014-Aug 2020

Ecobank Nigeria – Customer Service Manager
June 2008-Aug 2010

First Inland Bank Nigeria – Branch Head of Operations (Last Position)
Oct 2003-June 2008

EDUCATION

The European Energy Centre (European Centre of Technology)

Edinburgh, Scotland, UK

April 2020

Galileo Masters Certificate (GMC) – Energy Efficiency in Buildings

The European Energy Centre (European Centre of Technology)

Edinburgh, Scotland, UK

March 2020

SQA – Solar Photovoltaic (PV)

The European Energy Centre (European Centre of Technology)

Edinburgh, Scotland, UK

November 2019

Galileo Masters Certificate (GMC) – Renewable Energy, Management and Finance

Harvard Business School (HBX) Boston, MA 02163, U.S.A.

August 2018

Premium Certificate – Business Analytics

International School of Management (ISM)

Lagos, Nigeria

May 2013

PG Dip (Masters Certificate) – Entrepreneurship and Management

Oracle University

Redwood City, California, U.S.A.

Feb 2005

OCA – Oracle 10g Database Administration

The University of Lagos

Akoka-Yaba, Lagos, Nigeria

Nov 2000

B.Sc. (Hons.) – Business Administration

SOFTWARE AND APPLICATIONS

Hands on experience on the below:

- PVSYST
- Photovoltaic Geographical Information System (PVGIS)/ EU Science HUB
- PV Solar forecast App

CERTIFICATION

Renewable Energy Expert

Certified by the European Energy Centre - renewable energy institute, UK.

Oracle Certified Associate (OCA)

Certified by the Oracle University, US.

MEMBERSHIP OF ASSOCIATIONS AND INSTITUTES

- Member, European Energy Centre (MEEC) Renewable Energy Institute, United Kingdom
- Member, Australian Photovoltaic Institute, (APVI) Australia

CONTACT

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EMAILS:

busayoaina@hotmail.com

Olubusayo.aina@Latoyavita.com

REFERENCES

Available on request

TECHNICAL SKILLS

MS PowerPoint - Excel – Word - Outlook

Oracle ERP – Finacle - Flexcube

PeopleSoft - Business Objects - Lotus Notes

Internet Applications – SAP – Business

Reports

Manage Engine – U-Identity –Document

Approval



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